

Case Study Reeves & Neylan

The largest firm of independent chartered accountants in the south east of England provides Internet access for all staff without having to worry about misuse.

Equinet's NetPilot Internet server appliance brings many added-value business benefits for Reeves & Neylan.

The installation is so impressive that a Scottish-based sister company will install NetPilot, and Reeves & Neylan's IT manager recommends NetPilot to clients.



Case Study

Reeves & Neylan

When the largest firm of independent chartered accountants in the south east of England decided to provide Internet access for all staff, they turned to the NetPilot Internet server appliance from Equinet (www.equinet.com).

Headquartered in Canterbury, Reeves & Neylan has 180 people at eight sites throughout the region.

According to IT manager Stephen Ledger, staff at the satellite offices were becoming frustrated that the single point of Internet access was sited at Canterbury.

"With this lack of accessibility for PC users at local offices and the poor speed of response, we were desperate to get an access solution," said Stephen Ledger. "At the same time, we were a little wary of putting in access for everybody because of possible abuse and the difficulty in remotely managing the situation."

The Internet Access Solution

The solution for Reeves & Neylan was to install a single NetPilot Internet server appliance from Equinet to provide Internet access for all 180 users throughout the county.

Installed by Kent-based networking specialists Access IT, the NetPilot in Canterbury acts as the Internet gateway for the Reeves & Neylan satellite offices throughout Kent, complementing a network of Microsoft Exchange servers at each site, and plans are underway for the establishment of a Virtual Private Network for a sophisticated intranet solution.

Real Business Benefits

Stephen Ledger says that NetPilot has not only enabled his firm to introduce universal Internet access with confidence, it has also resulted in some real business benefits: information on prospective clients can be sourced immediately by accessing their web page; professional books and publications can be sourced on-line, obviating the need to circulate hard copies and CDs; and exams results from training programmes can be circulated immediately, avoiding delays. "NetPilot has been an extremely good choice for us," adds Stephen Ledger. "We wanted to restrict access and we needed a quick and simple way to do this. The

beauty with NetPilot is that you can prevent access at specific times and you can block and enable certain sites using blacklists and whitelists. And the boundary caching is a convenient way of saving bandwidth and speeding up access."

The installation has been so impressive that Reeves & Neylan's sister company in Forfar, Scotland is about to have a NetPilot installed to provide Internet access for its 60 PC users and Stephen Ledger says he has also recommended the solution to a number of Reeves & Neylan clients.

All-in-one-box, fit-and-forget solution

NetPilot is a neat and easy way to bring the benefits of the Internet to small and medium-sized businesses, giving access to every LAN-based PC user. It not only makes the Internet and email cost-effective, accessible and controllable but also provides state-of-the-art firewalling facilities to guarantee network security and web 'boundary caching' for fast response and best utilisation of the Internet connection.

In addition, NetPilot controls and monitors web browsing - just like a call logging system on a PBX - so that employees are encouraged to use the resource responsibly. Web, print and file serving is also included ■

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